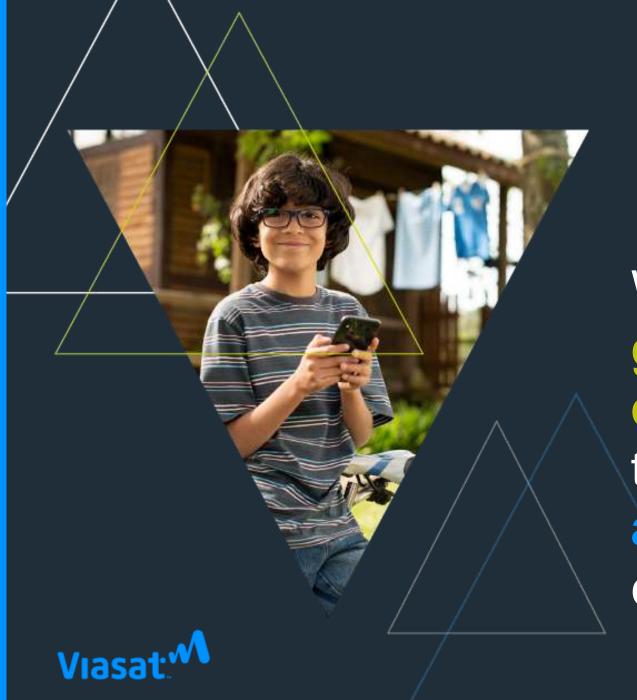


Donna Bethea Murphy SVP Global Regulatory 24 July 2025

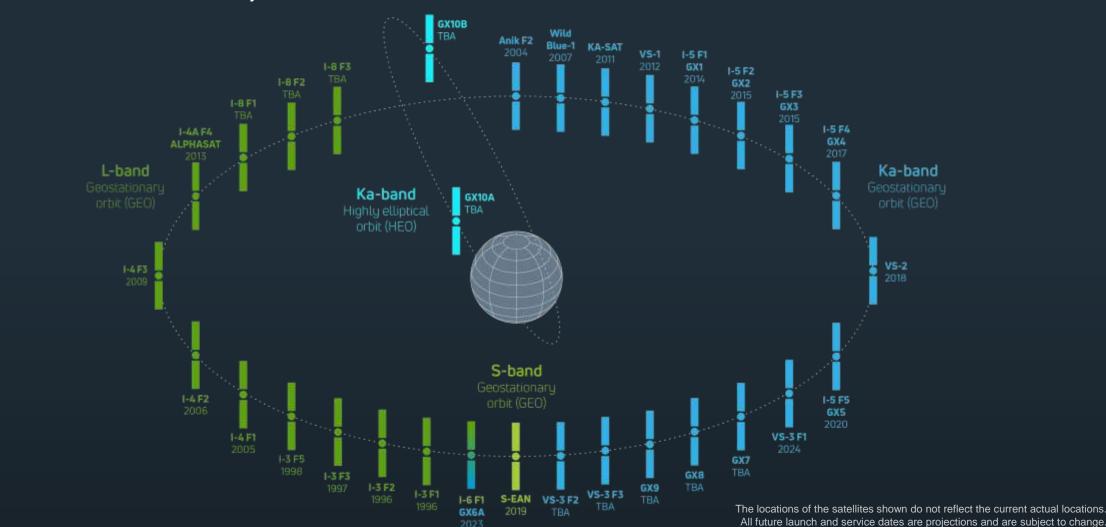




We are a global communications company that believes everyone and everything can be connected

Current and future satellite fleet

Satellites shown with service entry dates

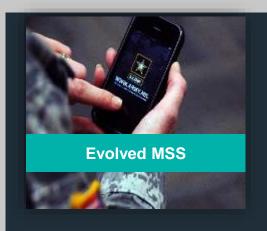




This diagram is for illustrative purposes only.

02/06/25

Advanced MSS Lband services including D2D



- Land Mobile (trains, buses, etc.)
- UAVs / Drones
- Autonomous Shipping
- Air Mobility and Transport



- Large and fast-growing satellite market today
- NTN adoption to drive growth
- Cellular IoT only covers<10% of the earth surface



- Ubiquitous coverage increasingly important for car OEMs to support safety, security, OTA software updates, vehicle tracking, telemetry data, infotainment, etc.
- Reliable connectivity key for developing autonomous transport



- Rapid adoption of 5G NTN standards within the smartphone ecosystem
- Analysts project a \$8-50BNTN D2D opportunity in 2032



What's the big deal with D2D

- Use of 3GPP Standards and the follow on ITU WP 4B meetings allows integration to mass market consumer devices
 - Standalone phones may still be the requirement for certain use cases
- Flagship phones and bridge devices are available today; mass market adoption will evolve quickly





Direct-to-device Lband MSS satellite services successfully trialed for first time in India by Viasat and BSNL

- Working alongside partner BSNL, India's telecommunications provider, Viasat successfully showcased satellite-powered two-way messaging services for attendees at India Mobile Congress
- In the trial, Viasat demonstrated two-way messaging and SoS messaging using a commercial Android smartphone enabled for non-terrestrial network (NTN) connectivity.
 - The messages were sent roughly 36,000km to one of Viasat's geostationary L-band satellites.

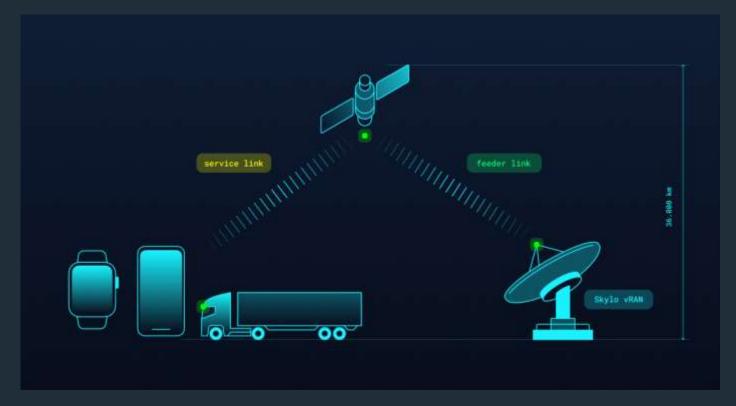


The outcome proves satellite services to cell phone connectivity is technically feasible for Indian consumers and businesses using Viasat's satellite network



Use Cases for D2D

- What can D2D do?
 - Leverage satellite's go-anywhere capabilities to extend Terrestrial Network's reach without deploying costly infrastructure





Use Cases for D2D

- > When and Where will D2D be used?
 - Disaster Response
 - SOS/Emergency Use
 - Coverage Gaps
 - > Underserved regions
 - Unserved areas
 - IoT
 - At Sea









Viasat + ESA: autonomous, seamless, and resilient connectivity



- Viasat and the European Space Agency (ESA) entered into an agreement in January 2025 to collaborate on a constellation for IoT and Mobile service
- Combine GEO and LEO capabilities
- Open, standards-based, interoperable network for operators to work together seamlessly

3GPP and Standards Setting

- The satellite industry began to participate in 3GPP in 2017, paving the way for the Non-Terrestrial Network (NTN) concept and related spectrum
- The publication of 3GPP NTN standards in Release 17 open different satellite bands for integration between satellites and terrestrial systems.
- ►ITU-R WP 4B has almost completed the work to recognize this 3GPP standard.
 - > Requirements and recommendations completed
 - > Three independent labs have confirmed standard has met the requirements.



Mobile Satellite Services Association

- In February 2024, the MSSA was founded to foster the MSS D2D Ecosystem
 - MSS operators: Ligado, Omnispace, Terrestar, Viasat, Yahsat (Space 42)
 - Chip manufacturers: Ericsson, Qualcomm
 - Network Operators: MTN
 - Many others in the device ecosystem
 - Partnerships: GSMA, 5GAA





National Security and Sovereignty in D2D Adoption

- > How to ensure D2D operators comply with local laws?
- D2D could be used to bypass sovereign management of telecom, computing and cloud infrastructure.
- Regulation should ensure local laws will be observed by network operators.
 - If an operator can't be trusted to comply, they should not be allowed to participate directly in the market – using local partners might be an answer
- Nations seamless, and resilient connectivity solutions that drive technological competitiveness on the global stage.



Further References

MSSA: Mobile Satellite Services Association

https://www.mss-association.org

GSOA: "Satellite Direct-to-Device Connectivity"

https://gsoasatellite.com/wp-content/uploads/GSOA-D2D-Paper.pdf

CITEL PCC.II Paper on "REGULATORY, TECHNICAL, AND OPERATIONAL CONSIDERATIONS FOR DIRECT-TO-DEVICE MOBILE-SATELLITE SERVICES (MSS)" by Viasat, Omnispace, Terrestar and Ligado

Document: "CCPII-2024-43-6033r2_i"

CITEL PCC.I Paper on "OPPORTUNITIES TO UTILIZE MSS D2D IN NATIONAL CONNECTIVITY POLICY AGENDAS", by Viasat

Document: "CCPI-2024-44-5545 i"



